EEE EXERCISE PROTOCOL

This exercise has been applied in the creativity program at Stanford University* as a way of helping individuals to recognize their own strengths, and to see themselves and their preferred operating style in a new way: through the lens of the things that they most like to do. Research at by Teresa Amabile** at Harvard University has shown that people are more creative when they are *intrinsically* motivated – doing what's personally satisfying and rewarding – rather than working for external incentives. So it follows that understanding what's naturally pleasing and satisfying for you will help you find a more creative way of working.

Instructions

- 1. <u>Make a list</u> of the activities that you already find *easy, effortless,* and *enjoyable* (EEE). Don't worry about sorting these activities into three categories, since the overlap will be high. Approach the task from the vantage point of someone else who knows you very well: How would they describe the things you like the most?
- 2. <u>Go for quantity</u>. Include the very small things (for example, savoring a cup of tea on a cold day or a walk on the lake) as well as big things (for example, planning a new project at work, giving a conference presentation). You should have at least several dozen items on your list. Sometimes it helps if you set the list aside for a day or so and come back to it and add some more things.
- 3. Now step back from your list and <u>objectively answer</u> the following questions:
 - a) What does the list tell you about the <u>kinds of situations</u> you are MOST comfortable in?
 - b) What does the list tell you about the <u>kinds of situations</u> you are LEAST comfortable in?
 - c) Research into the psychology of creativity shows that people are <u>most creative</u> when motivated by their <u>own intrinsic desire</u> to do something (as opposed to working for external rewards). What does your list tell you about the kinds of things you are to be most likely creative in doing?
 - d) Based upon the EEE List, what kinds of things are you <u>most likely to look for, recognize, or notice</u> in a situation?
 - e) Based upon the EEE List, what kinds of things are you <u>most likely to screen</u> <u>out, miss, or overlook</u> in a situation?

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^{*}Adapted from Michael Ray and Rochelle Myers, *Creativity in Business*, Doubleday, New York, 1989.

^{**} How to kill creativity. Teresa Amabile, *Harvard Business Review*, Sept.-Oct. 1998, pp. 76-87. (Reprint #98501)